

## Want a customized course or session?

NJECA has over 200 courses available to your business or organization. Any courses can be held specifically for your association, customers or your business. To schedule or request a custom course please contact the events team at NJECA at (732) 981-8901 or email [office@njeca.org](mailto:office@njeca.org).

## Sponsorship Opportunities

NJECA strives to support the Electrical Industry in NJ in its entirety. Many of our events and training courses have sponsorship opportunities available to distributors, manufacturers and sister associations doing business in the state of NJ. For availability of specific sponsorships please contact NJECA at (732) 981-8901.

**Event Sponsor:** \$1,000-Sponsor logo and information will be distributed on all flyers and marketing material for the event. Sponsor will be featured on the NJECA event page as a event sponsor. Sponsor may provide giveaways or marketing material to be made available at the event. Sponsor will have an easel display at the event. Event sponsors may promote the event to their customers to register for the event at a discounted price.

**Dinner Sponsor:** Evening Courses \$250 – Sponsor will have an easel display at the event outlining their sponsorship, and NJECA will feature you on the NJECA website event page as a sponsor.

**Lunch Sponsor:** Day Courses \$250- Sponsor will have an easel display at the event outlining their sponsorship, and NJECA will feature you on the NJECA website event page as a sponsor.

**Exclusive Sponsor:** \$1,500-You will be featured as an exclusive sponsor for this event sponsoring the event and all food. You will receive all benefits of the three sponsorship packages above in addition to a basic sponsorship package for NJECA which includes a home page logo & link, inclusion on our contractor & distributor locator or featured product page, NJECA one year membership to take advantage of all NJECA benefits and a customized page on the NJECA website to promote your business.

**Other Sponsorship Opportunities** are available, including event location sponsorship, training supplies (logo pens, notepads, etc. supplied by you for events), etc. Please contact NJECA at (732) 981-8901 or email [office@njeca.org](mailto:office@njeca.org) for details.



# 2016 NJECA Event Guide

- Event Calendar
- Course Descriptions
- Sponsorship Opportunities



**NJECA**

**NJ Electrical Contractors Association**

Supporting The Electrical Industry for 40+ Years

[www.njeca.org](http://www.njeca.org) • (732) 981-8901



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# NJECA

## New Jersey Electrical Contractors Association

NJECA is the non-profit, member-managed electrical trade association for the state of New Jersey. NJECA is the voice and leading authority in the electrical industry for information, education, business management and advocacy supporting the electrical contractor base of over 15,000 licensed New Jersey electrical contractors.

NJECA partners with a variety of associations, manufacturers, distributors and business sponsors that provide services and support to electrical contractors in the state of New Jersey.

NJECA offers a complete range of member benefits including training & CEU events, networking events, business training and webinars, insurance discounts, marketing support and discounts, free website design, free business cards, industry news and discounts, career and employment programs and more.

In addition to our live CEU and training events, you may also visit our online training institute at [www.eastcoastsafetyed.org](http://www.eastcoastsafetyed.org) for a variety of industry and safety courses that you can take on-demand!

Visit us online for the latest NJECA news at [www.njeca.org](http://www.njeca.org)!



# NJECA

## NJ Electrical Contractors Association

Supporting The Electrical Industry for 40+ Years

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## Business Course Descriptions

### Electrical Contractor Business Training Day! (8 hr)

Speaker: MTC Educational Services - Greg Tomkins, Joe Bevacqua

This course provides 8 hours of CEU training on how to build and grow your electrical contracting business. This full day event covers subjects including:

- Growing your Business
- Improving Cash Flow
- Maximizing Profits on the Job
- Managing Multiple Projects
- Hiring the best people
- Creating Winning Proposals
- Correcting Employee Mistakes
- How to Keep What You Earn

This is a great one-day event that provides new and seasoned businesses with tips and tricks on how you can build your business.

|               |                |                  |              |
|---------------|----------------|------------------|--------------|
| 2016-02-N-BTD | North Jersey   | February 20, 8-5 | Saddle Brook |
| 2016-3-C-BTD  | Central Jersey | March 19 9-5     | Princeton    |
| 2016-4-S-BTD  | South Jersey   | April 23, 9-5    | Freehold     |

### Business Training 1 (4 hr)

Speaker: MTC Educational Services - Greg Tomkins, Joe Bevacqua

This course provides 4 hours of business training including how to create winning proposals, maximize profits on jobs, how to manage multiple projects and how to keep what you earn. You will gain valuable business training as well as credit for 4 CEU hours towards your licensing requirements.

|               |                |                      |              |
|---------------|----------------|----------------------|--------------|
| 2016-07-N-BS1 | North Jersey   | July 20, 6-10pm      | Jersey City  |
| 2016-8-C-BS1  | Central Jersey | August 30, 6-10pm    | Flemington   |
| 2016-9-S-BS1  | South Jersey   | September 21, 6-10pm | Mays Landing |

### Business Training 2 (4 hr)

Speaker: MTC Educational Services - Greg Tomkins, Joe Bevacqua

This course provides 4 hours of business training including how to grow your business, improve cash flow, hiring the best people and correcting employee mistakes on jobs. You will gain valuable business training as well as credit for 4 CEU hours towards your licensing requirements.

|               |                |                      |              |
|---------------|----------------|----------------------|--------------|
| 2016-08-N-BS2 | North Jersey   | August 3, 6-10pm     | Jersey City  |
| 2016-9-C-BS2  | Central Jersey | September 13, 6-10pm | Flemington   |
| 2016-10-S-BS2 | South Jersey   | October 26, 6-10pm   | Mays Landing |

### Business Selling (4 hr)

Speaker: Tom Baselice

This course provides 4 hours of business sales training including how to build a marketing plan and the fundamentals of selling. You will gain valuable business training as well as credit for 4 CEU hours towards your licensing requirements.

|               |                |                     |              |
|---------------|----------------|---------------------|--------------|
| 2016-09-N-BS3 | North Jersey   | September 8, 6-10pm | Teterboro    |
| 2016-10-C-BS3 | Central Jersey | October 18, 6-10pm  | Princeton    |
| 2016-11-S-BS3 | South Jersey   | November 9, 6-10pm  | Mays Landing |

## Technical & Safety Course Descriptions

**Rehabilitation Subcode: How does it affect the electrical contractor? (4 CEU Hours)**  
**Speaker: MTC Educational Services - Joe Bevacqua**

Subchapter 6 of the UCC, "The Rehabilitation Subcode", was adopted on January 5, 1998, providing a new code to deal with rehabilitation projects on existing buildings in New Jersey. It replaces the old "25/50 Rule". This course will review the different categories of work, as it pertains to your installation.

2016-7-C-REH      Central Jersey      July 14, 6-10pm      Flemington

**How well can you spot violations? (4 CEU Hours)**  
**Speaker: MTC Educational Services - Joe Bevacqua**

- Review NFPA-70 The National Electrical Code – 2014 Edition Installations.
- How well do think you know the electrical code?
- Identify violations from original installed conditions from photo's.
- Moonlight as an Electrical Inspector and second-guess someone else's work.
- Who knows, the photo used just may be from one of your jobs.
- Now it's your turn to identify Electrical Code Violations

2016-12-N-VIO      North Jersey      Dec. 6, 6-10pm      Teterboro  
 2016-12-S-VIO      South Jersey      December 1, 6-10pm      Freehold

**Power Quality      Speaker: David Bovankovich**

This course provides an overview of power quality and how it affects equipment. It explains the various types and levels of power quality as well as the affects of poor power quality on the system. Course also covers remedies and equipment that may be utilized to improve power quality.

2016-2-C-PQ      Central Jersey      February 23, 6-10pm      Princeton  
 2016-8-S-PQ      South Jersey      August 15, 6-10pm      Freehold

**Designing Electrical Systems-Labeling Requirements-Review of Article 110-16- & 110.24 (4 CEU Hours)**  
**Speaker: MTC Educational Services - Joe Bevacqua**

This seminar examines, in depth, a typical "One Line Drawing" from the incoming service to the distribution panels, evaluating the proper Labeling requirements as per NFPA 70, (NEC) 2014 Edition, Article 110.16 & 110.24. Sample calculations will be reviewed. The Arc Flash requirements per NFPA-70E, as applicable to personal safety, will also be discussed.

2016-12-C-EDS      Central Jersey      December 15, 6-10pm      Flemington

**One Family Dwelling Review Article 220 (4 CEU Hours)**  
**Speaker: MTC Educational Services - Joe Bevacqua**

This seminar will provide Electrical Contractors and design professionals with the knowl- edge to design and install branch circuits, feeder and service installations. NFPA 70, (NEC) Article 220, is the main source of content for this seminar. Sample calculation will be reviewed.

2016-2-S-OFD      South Jersey      Februray 9, 6-10pm      Mays Landing

*This Calendar is subject to change without notice. For up-to-date events please visit us online at [www.njeca.org](http://www.njeca.org).*

## Northern New Jersey

| Course Number  | Course Title/CEU Hours                                | Date                            | Location     |
|----------------|---|---------------------------------|--------------|
| 2016-01-N-4C   | Review of NFPA 70, 2014 NEC with NJ Amendments (4 hr) | January 28, 6-10pm              | Tinton Falls |
| 2016-02-N-BTD  | Business Training Day! (8 hr)                         | February 20, 8-5                | Saddle Brook |
| 2016-03-N-OSH1 | OSHA 10 (10 hr)                                       | April 1, 6-10pm<br>April 2, 9-3 | Teterboro    |
| 2016-04-N-WTR  | Water Damage Effects (4 hr)                           | April 27, 6-10pm                | Jersey City  |
| 2016-05-N-WTR  | Water Damage Effects (4 hr)                           | May 10, 6-10pm                  | Teterboro    |
| 2016-06-N-PIR  | Permit & Inspection Req. (4 hr)                       | June 16, 6-10pm                 | Teterboro    |
| 2016-07-N-BS1  | Business Training 1 (4 hr)                            | July 20, 6-10pm                 | Jersey City  |
| 2016-08-N-BS2  | Business Training 2 (4 hr)                            | August 3, 6-10pm                | Jersey City  |
| 2016-09-N-BS3  | Business Selling (4 hr)                               | September 8, 6-10pm             | Teterboro    |
| 2016-09-N-WTR  | Water Damage Effects (4 hr)                           | September 29, 6-10pm            | Parsippany   |
| 2016-10-N-10C  | NFPA 70 Review (4 hr)                                 | October 14, 6-10pm              | Parsippany   |
| 2016-11-N-GEN  | Generators (4 hr)                                     | November 3, 6-10pm              | Tinton Falls |
| 2016-12-N-VIO  | How well can you spot violations? (4 hr)              | Dec. 6, 6-10pm                  | Teterboro    |

## Central New Jersey

|                |   |                                 |            |
|----------------|---|---------------------------------|------------|
| 2016-1-C-SOL   | Solar Photovoltaic Systems (4 hr)                     | January 26, 6-10pm              | Flemington |
| 2016-2-C-PQ    | Power Quality (4 hr)                                  | February 23, 6-10pm             | Princeton  |
| 2016-3-C-BTD   | Business Training Day! (8 hr)                         | March 19 9-5                    | Princeton  |
| 2016-4-C-PIR   | Permit & Inspection Req. (4 hr)                       | April 12, 6-10pm                | Cranbury   |
| 2016-5-C-WTR   | Water Damage Effects (4 hr)                           | May 19, 6-10pm                  | Princeton  |
| 2016-6-C-10C   | OSHA 10 (10 hr)                                       | June 24, 6-10pm<br>June 25, 9-3 | Princeton  |
| 2016-7-C-REH   | Rehabilitation Subcode (4 hr)                         | July 14, 6-10pm                 | Flemington |
| 2016-8-C-BS1   | Business Training 1 (4 hr)                            | August 30, 6-10pm               | Flemington |
| 2016-9-C-BS2   | Business Training 2 (4 hr)                            | September 13, 6-10pm            | Flemington |
| 2016-10-C-GEN  | Generators (4 hr)                                     | October 6, 6-10pm               | Cranbury   |
| 2016-10-C-BS3  | Business Selling (4 hr)                               | Octpber 18, 6-10pm              | Princeton  |
| 2016-11-C-OSH1 | Review of NFPA 70, 2014 NEC with NJ Amendments (4 hr) | November 18, 6-10pm             | Princeton  |
| 2016-12-C-EDS  | Designing Electrical Systems(4 hr)                    | December 15, 6-10pm             | Flemington |

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## Southern New Jersey & Shore Areas

| Course Number | Course Title/CEU Hours                                | Date                          | Location     |
|---------------|---|-------------------------------|--------------|
| 2016-2-S-OFD  | One Family Dwelling Review (4 hr)                     | February 9, 6-10pm            | Mays Landing |
| 2016-3-S-GEN  | Generators (4 hr)                                     | March 9, 6-10pm               | Blackwood    |
| 2016-4-S-BTD  | Business Training Day! (8 hr)                         | April 23, 9-5                 | Freehold     |
| 2016-5-S-OSH1 | OSHA 10 (10 hr)                                       | June 3, 6-10pm<br>June 4, 9-3 | Mays Landing |
| 2016-6-S-WTR  | Water Damage Effects (4 hr)                           | June 29, 6-10pm               | Blackwood    |
| 2016-7-S-10C  | Review of NFPA 70, 2014 NEC with NJ Amendments (4 hr) | July 29, 6-10pm               | Freehold     |
| 2016-7-S-PIR  | Permits & Inspection Req. (4 hr)                      | July 7, 6-10pm                | Mays Landing |
| 2016-8-S-PQ   | Power Quality (4 hr)                                  | August 15, 6-10pm             | Freehold     |
| 2016-9-S-BS1  | Business Training 1 (4 hr)                            | September 21, 6-10pm          | Mays Landing |
| 2016-10-S-BS2 | Business Training 2 (4 hr)                            | October 26, 6-10pm            | Mays Landing |
| 2016-11-S-BS3 | Business Selling (4 hr)                               | November 9, 6-10pm            | Mays Landing |
| 2016-12-S-VIO | How well can you spot violations? (4 hr)              | December 1, 6-10pm            | Freehold     |

## Networking Events

|                |                                |                |                |
|----------------|--------------------------------|----------------|----------------|
| 2016-2-NE-SNW  | Snowmobile Trip/Member Meeting | February 27-28 | Poconos        |
| 2016-6-NE-GSN  | Gun Shoot                      | June 7, 6-10pm | Woodland Park  |
| 2016-9-NE-ATV  | ATV Trail Riding               | September TBD  | Poconos        |
| 2016-9-NE-GSC  | Gun Shoot                      | September TBD  | Flemington     |
| 2016-11-NE-FSH | Deep Sea Fishing               | November TBD   | Central Jersey |

This Calendar is subject to change without notice. For up-to-date events please visit us online at [www.njeca.org](http://www.njeca.org).

## Technical & Safety Course Descriptions

### Review of NFPA 70, 2014 NEC with NJ Amendments Speaker: MTC Educational Services - Joe Bevacqua

On September 21, 2015 the State of New Jersey adopted the NFPA 70, 2014 National Electrical Code with NJAC 5:23, 3-16 amendments. This seminar will provide Electrical Contractors with the knowledge to understand the changes that took place. AFCI, GFCI and Swimming Pool wiring methods are changed. Some articles were deleted in it entirety, while others just changed language.

|                |                |                     |            |
|----------------|----------------|---------------------|------------|
| 2016-7-S-10C   | South Jersey   | July 29, 6-10pm     | Freehold   |
| 2016-10-N-10C  | North Jersey   | October 14, 6-10pm  | Parsippany |
| 2016-11-C-OSH1 | Central Jersey | November 18, 6-10pm | Princeton  |

### 10 hr OSHA Safety Training

Speaker: John McCabe

10 Hr OSHA safety training covers required aspects of safety training including OSHA overview, electrical safety, fall protection, personal protection, materials handling and more!

|                |                |                                |              |
|----------------|----------------|--------------------------------|--------------|
| 2016-03-N-OSH1 | North Jersey   | April 1, 6-10pm & April 2, 9-3 | Teterboro    |
| 2016-5-S-OSH1  | South Jersey   | June 3, 6-10pm & June 4, 9-3   | Mays Landing |
| 2016-6-C-10C   | Central Jersey | June 24, 6-10pm & June 25, 9-3 | Princeton    |

### Water Damage: How does it affect electrical equipment & wiring methods Speaker: MTC Educational Services - Joe Bevacqua

From residential area to industrial facilities, damage caused by water, both fresh and salt water, is of major concern, especially with electrical equipment and wiring. If not properly identified and addressed, electrical equipment and it related wiring subject to water damage can result in fire, explosion or even death. This seminar will review the concerns and methods of remediation recommended by both the NEMA (National Electrical Manufacturers Association), NFPA 70 (National Electrical Code) and specific manufactures requirements that will help provide a better understanding when confronted with this matter.

|               |                |                      |             |
|---------------|----------------|----------------------|-------------|
| 2016-04-N-WTR | North Jersey   | April 27, 6-10pm     | Jersey City |
| 2016-05-N-WTR | North Jersey   | May 10, 6-10pm       | Teterboro   |
| 2016-5-C-WTR  | Central Jersey | May 19, 6-10pm       | Princeton   |
| 2016-6-S-WTR  | South Jersey   | June 29, 6-10pm      | Blackwood   |
| 2016-09-N-WTR | North Jersey   | September 29, 6-10pm | Parsippany  |

### Permit & Inspection Requirements Speaker: MTC Educational Services - Joe Bevacqua

Who is Responsible for your Permits and Inspections? This seminar provides an overview of the requirements as it pertains to both the UCC (NJAC 5:23 and the Electrical Contractors Licensing Act (NJAC 13:31). The Construction Permit Application Process will be addressed identifying the correct way to file your project and requesting inspections.

|               |                |                  |              |
|---------------|----------------|------------------|--------------|
| 2016-4-C-PIR  | Central Jersey | April 12, 6-10pm | Cranbury     |
| 2016-06-N-PIR | North Jersey   | June 16, 6-10pm  | Teterboro    |
| 2016-7-S-PIR  | South Jersey   | July 7, 6-10pm   | Mays Landing |

### Generators (4 CEU Hours)

Speaker: Joe Rossi

This course will consist of safety, load calculations, sizing generators, portable and whole house installations, wiring.

|               |                |                    |              |
|---------------|----------------|--------------------|--------------|
| 2016-3-S-GEN  | South Jersey   | March 9, 6-10pm    | Blackwood    |
| 2016-10-C-GEN | Central Jersey | October 6, 6-10pm  | Cranbury     |
| 2016-11-N-GEN | North Jersey   | November 3, 6-10pm | Tinton Falls |