

Join NJECA!

NJECA is a member owned organization established in 1962 to support and assist the electricians and future electricians in New Jersey. NJECA started as a group of electricians who met to share information about the trade. We have come a long way since then. We are a service organization that provides **Communication, Advocacy, Resources and Education.**

Communication-We keep you informed of important issues within the Electrical industry. We will be e-mailing information on a regular basis to your Chapter's officers to bring to your monthly meetings. Beginning in 2011, our executive board will attend monthly chapter meetings. Because you are a member, this is your organization. If you want to see a service added or a change it is important for you to communicate this with us. We are always looking for feedback, good or bad.

Advocacy-This is a very important aspect of NJECA. You do not have time to view every legislative bill that comes down the pipeline. It is our job to stay on top of industry news and inform you. If an important bill is created that we believe would be detrimental to our industry we will the resources to organize a strategy. Our Government Affairs Committee members are comprised of experienced dedicated individuals that are staying on top of the industry's legislation.

Resources-We are continually adding services to benefit you and your business. We have a number of partners and contacts that will benefit you. We also have an attorney that specializes in the Electrical Industry and is available to speak to you. In addition there are many opportunities to network with fellow business owners and electricians. We have a website that provides you with important information and contacts. If you do not have a sign in yet, please contact our office to receive one. Members receive a monthly e-newsletter with association news.

Education-We have the best instructors in the industry offering CEU classes. Each Chapter and the state office offer monthly CEU courses. We can even keep track of your CEU so that you do not have to. (You must sign up for this service)



Your Partner. Your Trade.. Your Association.

NJECA

732-981-8901 www.njeca.org

Presents..

Sponsored by NJECA

The Electric World Trade Show & CEU Courses



Date: Friday, October 8, 2010

Time: **CEU Courses Begin at 9:00 am.-2:00pm pm**
Trade Show Begins at 1:00 pm-5:00 pm.

Location: **Woodbridge Hilton, Iselin NJ**

Welcome to NJECA

CEU Courses

**Thank you joining us at the
2010 Electric World Trade Show.**

8:30-9:00	Registration	
9:00-11:00	Susan Borek	Solar Photovoltaic
9:00-10:00	Mike Agugliaro	Make More Money, Kill Overhead & Reduce Stress
9:00-11:00	John McCabe	OSHA Safety
9:00-10:00	Gary Strong	Recover your Money-About Liens
10:00-11:00	Mike Agugliaro	Make More Money, Kill Overhead & Reduce Stress
11:00-12:00	Al Cox	Code Changes for Single Family Homes

Lunch will be served upstairs at 11:00-1:00

12:00-2:00	Steve	Prevailing Wage Update
12:00-2:00	Joe Bevacqua	Conduit Exposed to Sunlight on Rooftops
12:00-1:00	Gary Strong	Get your Money-Lien update

Mike Agugliaro-

Michael Agugliaro has been in the electrical field for over 26 years. He has owned a service company for 23 years and is currently running a business that he built from 900k to over 18 million in less than 6 years. It still stands as one of the most branded service companies in NJ with over 120 employees and 75 trucks. Holding a Master Electrical license and also HHS Inspector's license he is no stranger to the technical side of things.

Michael is an expert at helping businesses make more money, kill overhead and reduce owner's stress. He has coached companies from NJ to Australia on the secrets of Automation, Systemization, Stackable Marketing and Outsourcing. He takes the complicated and makes it very simple.

Michael Agugliaro has been called the Ninja of business and marketing and his techniques and knowledge are mind blowing.

John McCabe-

John has worked in the electrical trade for 34 years, starting as a factory maintenance electrical apprentice. He then returned to school and earned his 4 year apprentice certificate from Somerset County Vocational School. He began working for electrical contractors and was later accepted into the IBEW, completing 2 more years of apprentice training, along with many journeymen courses offered by the IBEW. He later became an instructor.

After some years of teaching for the IBEW he took his first OSHA 30 course and was so struck by its' content that he decided he would like to teach safety courses. He then attended a train the trainer course offered by OSHA and Rutgers UMDNJ and began instructing OSHA policies. After 4 years of teaching OSHA courses, he took his 2nd trainer course and was certified by the state of N.J. to instruct electrical contractors in OSHA approved safety for their required CEU credits. Today, John has offered many OSHA safety courses to various electrical contracting associations.

Gary Strong, Attorney At Law-

Strong as broad experience representing owners, construction managers, general contractors and trade contractors in all stages of the construction process. This experience includes familiarity with contract negotiation and drafting, contract administration and dispute resolution. His practice includes reviewing, negotiating and preparing construction contracts and general conditions. He has experience with both public and private projects in New York and New Jersey, including projects relating to public schools, universities, office buildings, condominium buildings, residential construction, sewer main systems, and other various commercial and municipal projects.

Mr. Strong has litigation, construction and arbitration experience with all issues that traditionally arise in construction disputes, including defects and claims for extra work, delay and disruption issues (including actual and constructive acceleration and claims for lost productivity), incomplete or defective design, inadequate and uncoordinated project management, differing site conditions, cardinal change, denial of site access, improper inspections, safety violations, rejection and repair of nonconforming work, terminations for default and convenience, lien and bond issues, and post-completion warranty issues. Mr. Strong has argued appeals on construction and bidding issues in New Jersey and in New York, and has handled litigations in the Federal Courts in both New York and New Jersey.

About our Speakers

Al Cox-

Al Cox is a seasoned professional with over 50 years experience in the Electrical Industry, currently working as a District Sales and Application Engineer. Al uses his experience presenting technical seminars focused on the National Electrical Code, Electrical Distribution System Analysis, Overcurrent Protection and Electrical Safety (NFPA-70E).

Currently the Director of Electronic Sales and a Regional Sales Manager for Cooper Bussmann, Missouri, Al's previous professional experience includes his position as Vice President of Marketing & Sales at Commercial Enclosed Fuse Corporation of New Jersey and as Project Engineer and Manager at Syska & Hennessy Group in NYC. He is a member of the New York City Electrical Advisory Board and a Life Member of the IAEL, NFPA, & IEEE. He has authored and co-authored several engineering papers for the IEEE, and also previously served as a chairman and instructor for IEEE Education Committees of NJ and NYC. He is also a Continuing Education Instructor for both Rutgers University and the NJ State Board of Examiners of Electrical Contractors.

Al attended the New York Institute of Technology, where he received his Bachelor of Science in Electrical Engineering, and proceeded to take numerous Continuing Education courses. A former President of the Metropolitan Electrical League of New Jersey, Al was featured in 1990's "Who's Who in U.S. Executives" and won the Thomas F. Preston Award for Manufacturer of the Year in 1987.

Joe Bevacqua-

Joe Bevacqua began MTC Educational Services in 1998. Prior to creating his own continuing education business, he took classes at both the New Jersey Institute of Technology and County College of Morris. Joe has held multiple Subcode Official and Inspector positions over the last thirty years, including starting his own electrical contracting firm.

Along with teaching continuing education seminars with MTC, Joe continues his position as a part time Electrical Subcode Official with the Township of Mine Hill, where he has conducted regular field inspections since 1988. Joe also works part time as a Senior Electrical Engineer, Project Manager, and Designer at Hannington Engineering Consultants in Flanders, NJ, where he worked full time from 1999 to 2008.

Joe is a member of the International Association of Electrical Inspectors, and held the position of president of its New Jersey Chapter from 1994 to 1996. He is also a member of the Municipal Electrical Inspectors Association of New Jersey, the New Jersey State Council of Electrical Contractors, and the National Fire Protection Association. Joe is an honored inspector who was awarded the title of Electrical Inspector of the Year by New Jersey's Department of Community Affairs in 1994.

Through MTC, Joe regularly manages four part-time employees and numerous consultants. He has designed each of the continuing education code seminars that he and his employees use, and teaches in both group settings and one-on-one seminars to help build clients' electrical knowledge and skills. Joe lives in Denville, New Jersey with his wife, two children, and overly energetic dog.

About our Speakers

Susan Borek-

Suzanne has been working for the Department of Community Affairs, Code Assistance Unit for over four years. She has been licensed for over ten years as an Electrical Inspector, Subcode and Construction Official providing the Code Assistance Unit with electrical and administrative expertise to answer inquiries from inspectors, contractors, engineers, architects and even the general public. The expertise she possesses assists in the enforcement of the regulations in the Uniform Construction Code and National Electrical Code. She has been involved with the proposal and adoption of changes to the regulations with respect to the Uniform Construction Code and New Jersey's model codes. She is the liaison to the Electrical Subcode Committee. She is certified to teach continuing education courses for the Department of Community Affairs and the Board of Examiners of Electrical Contractors. She has been active in the process of the Home Improvement Contractor Registration and the enforcement of the registration act pertaining to the Uniform Construction Code regulations.

Steven Weinstein, Attorney at Law-

Mr. Weinstein has over 30 years experience in representing management in labor and employment matters. Before entering private practice in 1982, he worked as an attorney with the National Labor Relations Board. He is a graduate of Syracuse University, received a law degree from Brooklyn Law School and holds an LL.M. in Labor Law from New York University School of Law, and is a member of the New Jersey, New York and District of Columbia Bars as well as the U.S. Supreme Court and various federal district and appellate courts

Mr. Weinstein handles National Labor Relations Board elections and unfair labor practice cases, arbitrations and collective bargaining negotiations, and wage and hour compliance issues, prevailing wage disputes in the construction industry, occupational safety and health matters including contested OSHA cases from initial inspections, post inspection investigations, conferences and litigation; human resources policy development and training; and employment and discrimination investigations and litigation. He is particularly experienced at dealing with the peculiar problems associated with construction labor disputes on multi-employer job sites. In addition, he practices commercial litigation and is well-versed in public bidding and construction claims disputes.

Jersey State Bar Association where he serves as coordinator of the NLRB Practice and Procedure Committee, and served as a Master of the Bench in the Sidney Reitman Employment Law Inn of Court of the American Inns of Court. He has also served as an editor and contributing author to New Jersey Labor and Employment Law, published jointly by the Institute for Continuing Education and the Labor and Employment Law Section of the N.J. State Bar Association. He currently serves as General Counsel to the New Jersey Electrical Contractors Association.

Mr. Weinstein frequently speaks to organizations and has presented seminars on behalf of the New Jersey and New York State Bar Associations, the Institute for Continuing Legal Education, Wake Forest Law School, Lorman, the National Business Institute, the New Jersey Business and Industry Association, and the Associated Builders and Contractors as well as the Electrical Contractors Association.